









# **Licensing Intellectual Property**Strategies and Pitfalls

Licensing intellectual property should be "quick and easy" but this is not always the case. Why not? Taking the starting point that licensing is in fact a complex business, in this KTI forum commercialisation professionals will share their insights, provide practical guidance on successful negotiations and offer some novel solutions.

### Join us to

- Learn about the common pitfalls in licensing and how to avoid them
- Hear from industry and technology transfer professionals on the key success factors in licensing
- Debate the merits of "free" IP licensing from Higher Education Institutions and learn how Easy Access IP can be used as part of a commercialisation strategy
- Find out what resources are available to make licensing easier
- Connect with commercialisation colleagues from industry and higher education

## Celebrate

Join us to celebrate the finalists in the KTI Impact Awards 2015 and presentation of the awards:

- Knowledge Transfer Initiative of the Year
- Knowledge Transfer Achiever of the Year



# **Speakers**

- Dr. Jeanne Bolger, VP Venture Investments,
  Johnson & Johnson Innovation and finalist in the
  IMAGE Businesswoman of the Year 2015
- Leonard Hobbs, Director, Global Public Affairs, Intel Ireland
- Philip Noone, Managing Director, Aalto Bio Reagents
- Alan Phelan, CEO, SourceDogg and Director of Nucleus VP Group
- Dr. Kevin Cullen, CEO of UNSW Innovations and Board Member of the Association of University Technology Managers (AUTM, USA)
- Mark Anderson, Managing Partner, Anderson Law LLP
- Dr. Diarmuid O'Brien, Director, Trinity Research & Innovation

## Register

https://www.eventsforce.net/enterpriseireland/1581/register

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